



**Midwest Pricing Sheet
2014-2015 Season**

Scotwood Industries, Inc.
12980 Metcalf Avenue, Suite 240
Overland Park, KS 66213
Telephone: (913) 851-3500
Fax: (913) 851-3377

Road Runner Blend - Delivered

	Delivered			
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Ltl 10-16 Pallets
10# Bag	1.60	1.99	1.90	1.70
12# Jug	3.76	4.36	4.22	3.86
20# Bag	3.03	3.81	3.66	3.20
50# Bag	7.50	9.37	8.93	7.90
50# Box	10.02	12.41	11.81	10.42
50# Pail	11.23	13.88	13.28	11.63

Road Runner Blend - Customer Pickup

	Customer Pickup			
	Brunswick, MO	Maplewood, MN	N Kansas City, MO	Washington Park, IL
10# Bag	1.50	N/A	1.70	1.50
12# Jug	N/A	N/A	3.82	3.64
20# Bag	2.84	2.84	3.17	2.84
50# Bag	7.04	7.04	7.57	7.04
50# Box	N/A	N/A	10.41	9.49
50# Pail	N/A	N/A	11.06	10.64

Traction Melt - Delivered & Customer Pickup

	Delivered				Customer Pickup		
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Ltl 10-16 Pallets	Maplewood, MN	N Kansas City, MO	Washington Park, IL
10# Bag	1.39	1.80	1.71	1.49	N/A	1.46	1.31
20# Bag	2.64	3.47	3.34	2.81	N/A	2.77	2.50
50# Bag	6.27	8.13	7.69	6.75	5.80	6.80	5.80
50# Box	7.38	9.83	9.49	7.67	N/A	7.71	6.91

Industrial Strength Ice Melt - Delivered

	Delivered			
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Ltl 10-16 Pallets
50# Bag	7.04	8.93	8.49	7.45

Industrial Strength Ice Melt - Customer Pickup

	Customer Pickup			
	Brunswick, MO	Maplewood, MN	N Kansas City, MO	Washington Park, IL
50# Bag	6.60	6.60	7.13	6.60

Green Scapes - Delivered & Customer Pickup

	Delivered				Customer Pickup		
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Ltl 10-16 Pallets	Chicago, IL	Maplewood, MN	N Kansas City, MO
50# Bag	7.18	9.05	8.61	7.66	6.72	6.72	7.60



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Calcium Chloride Pellets* - Delivered & Customer Pickup

	Delivered			Customer Pickup	
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	N Kansas City, MO	Washington Park, IL
50# Bag	11.65	13.52	13.08	11.92	11.19
50# Bag Winter Heat	12.47	14.07	13.62	12.47	N/A
50# Pail	14.69	N/A	N/A	15.27	N/A

*50# Bag Winter Heat pricing not good for Oklahoma.

*Excel: When product available.

Calcium Chloride Flake* - Delivered & Customer Pickup

	Delivered	Customer Pickup
	Truckload	N Kansas City, MO
50# Bag Import Flake	10.80	11.69

*Full truckloads only; no mix and match

Prestone's Driveway Heat - Delivered & Customer Pickup

	Delivered			Customer Pickup
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Washington Park, IL
20# Bag	6.74	7.46	7.29	6.49
50# Bag	14.00	15.81	15.37	13.48
9.5# Jug	5.05	5.80	5.42	4.91

Commercial Rock Salt - Delivered & Customer Pickup

	Delivered				Customer Pickup		
	Truckload	Ltl 2-4 Pallets	Ltl 5-8 Pallets	Ltl 10-16 Pallets	Maplewood, MN	N Kansas City, MO	Washington Park, IL
25# Bag	3.14	N/A	N/A	N/A	N/A	3.33	2.84
50# Bag	4.84	7.19	6.64	6.64	4.49	5.49	4.49

Magnesium Chloride* - Delivered & Customer Pickup

	Delivered	Customer Pickup
	Truckload	N Kansas City, MO
20# Bag Magnesium	5.51	N/A
50# Bag (Flake)	12.02	13.76
50# Bag (Pellet)	13.12	14.01
9.5# Jug Pet Friendly	5.45	N/A

**Full truckloads only; no mix and match



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- Prices subject to change and fuel surcharge may be added.
- Half truckload orders (9 Pallets) will be invoiced at truckload pricing with a \$75 drop charge.
- Other sizes available.
- Flatbed deliveries will incur a \$100.00 upcharge.
- Please note: All pricing based on van shipments only. Driver assist, liftgate service, etc. will incur additional charges.

Early Buy Program (Truckloads Only):

5% off on Blends for orders placed and shipped by Oct. 24th. 30 Days Dating.

3% off on Rock Salt and Calcium Chloride for orders placed and shipped by Oct. 24th. 30 Days Dating.

Restocking & Refusal Fees: PO's not cancelled before order ships from warehouse will be charged a 15% restocking fee along with outbound and return freight.